

**BAYERN –
FIT FOR
PARTNERSHIP**



Topic: Medical Technology
Countries: Estonia, Latvia, Lithuania
Date: 12-15 October 2026

Dear participant, dear business owner,

In order to prepare for and deliver the above-mentioned initiative as part of the “Bayern – Fit for Partnership” training programme in the best possible way, we would like to get to know you and your business better at this stage. In this context, it is also important for us to understand your specific priorities and interests.

We would therefore ask you to take some minutes to complete this questionnaire. We are, of course, happy to take any further suggestions or requests you may have into account when planning and delivering the programme.

Thank you very much for your assistance!

Company details

Company name _____
Address _____
Telephone _____
Email _____
Website: www. _____

Personal details (required for insurance purposes)

Gender male female
Surname _____ First name _____ Title _____
Position/Role within the company _____
Qualifications _____
Phone (work/business) _____
Date of birth (required for insurance purposes) _____
Languages (please specify) _____



Special comments (e.g. allergies, dietary restrictions or mobility issues) _____

Brief description of the company / hospital or clinic (please tick the relevant box)

Type of hospital/Organisation

- General hospital University hospital Distributor/Importer
- Specialist clinic, please specify:
- Specialist planner/ Engineering Government
firm organisation
- Other (brief description): _____

- Number of beds < 100 100-200 200-500 500-1000 > 1000
- Number of staff < 200 200-600 500-1000 > 1000
- Number of inpatient stays per year < 10.000 10.000-20.000 20.000-30.000 > 30.000

Main activities (please provide a brief description of the tasks and services, e.g. into which medical departments is your hospital divided?)

For which issues within your organization / hospital do you expect this initiative to provide solutions?



What equipment or technologies would you like to learn about as part of the programme?

Which Bavarian/German suppliers in this sector are you already in contact with?

Are there any Bavarian companies you would like to establish new contacts with?

Are any major innovations or investments planned for your company or hospital over the next few years? If so, which ones are planned? Please state the (estimated) investment amounts

Which areas are you particularly interested in? (please tick)	less important	important	very important
Diagnostics, laser diagnostics, ultrasound diagnostics	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Imaging techniques, computed tomography	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
X-Ray diagnostics and therapy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cancer diagnosis and therapy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Medical and electromedical devices	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Therapy and physical medicine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cooling systems for medical technology, clean room solutions for hospitals and life science area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Intensive care / Anesthesia / Ventilation / Resuscitation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Operating room technology and equipment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgery and endoscopy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hospital planning / Hospital and care facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hospital intralogistics	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information technology and communication technology (e-Health), telemedicine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hospital management, Zertifizierung	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Waste disposal in hospital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sterilisation and disinfection, hygiene in hospital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Therapy and physical medicine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Physiotherapy technology	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Laboratory equipment and supplies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other areas (please specify):			
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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